

Romaney Pinnock

Management consultant



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www.romaney.com



PROFILE

I am all about solving problems, strategizing ideas and initiatives and implementing change. I aim to enhance organisational performance by deciphering issues and designing more efficient and effective working procedures. I have an aptitude for client handling, facilitation, strategic planning, business analysis and team-building.

My approach to my work is creative, flexible and thorough. I am deadline driven, thrive in fast paced environments and am comfortable with high pressure situations.

I am a patient but firm manager and enjoy onboarding and mentoring junior staff. I have a gregarious nature and a dry sense of humour.



REFERENCES

Marius Rezelman

Founder, PSP Icon
mr@psp-icon.com

Henry Fairweather

Associate Partner, PSP Icon
hf@psp-icon.com



WORK EXPERIENCE

PROJECT MANAGER

2017 - present

ARK

I currently manage a project for the Provincial Department of Education with a goal to improve accountability around school evaluation & support

SENIOR CONSULTANT

2011 - 2016

PSP ICON

PSP Icon is a niche firm of business consultants that tackle clients' business challenges analytically, creatively and professionally.

RESEARCHER

2011

UNIVERSITY OF CAPE TOWN

My work was based in cancer genetics. I researched the proteomic structure of a cancer-causing gene, Tbx2, with a view to targeted drug design



EDUCATION

PART-TIME

2012 - 2014

University of South Africa

- Psychology in Society
- Basic Psychology
- Personality Theories
- Adulthood and Maturity

ONLINE

2013

Coursera

- Competitive Strategy
- The Social Context of Mental Health and Illness
- New Models of Business in Society
- Foundations of Business Strategy
- Fundamentals of Project Planning & Management

MASTERS OF SCIENCE

2008 - 2010

University of Siena

MSc Biodiversity, ecology & evolution
Specialising in ecotoxicology & immune system genetics.

MEDICAL HONOURS

2007

University of Cape Town

BSc (Medical Honours) Cell Biology
Specialising in cancer genetics

BACHELOR OF SCIENCE

2004 - 2006

University of Cape Town

BSc Genetics & Biochemistry

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Henry Fairweather

Associate Partner, PSP Icon

“What a privilege and a pleasure to have such an enthusiastic, energetic and very competent young lady on the team when we have to deliver complex and varied projects within a tight timeline, and the clients love her”



Katherine Austin-Evelyn

Program Officer, International Women's Health Coalition

“Romaney consistently brings out the best in others and never deviates from her own moral compass”



Sunni Brown

Chief Human Potentialist, Sunni Brown Ink

“Romaney exudes leadership and capability. I would trust her with even the heaviest of responsibilities, as I know she'd be able to handle them with skill and strength”



Katie Gottlieb

Lead Analyst, Superbalist

“Romaney's spirit is driven by passion, integrity and kindness. Her work and personal accomplishments are testament to her intelligence and extensive capability”



Rens Rezelman

Operations Director, Douglas Jones Trading

“It's her ability to ask the right questions when no one else will and then package the answers in the most creative of ways that distinguishes Romaney from the run-of-the-mill consulting crowd.”



SKILLS

BUNINESS PROCESS RE-ENGINEERING

By plotting clients' as-is business processes through mapping workshops and group facilitation, I am able to develop more efficient and effective policies and procedures. Through these methodologies I provide improved role clarity and defined levels of authority, as well as more streamlined process solutions to build better organisations.

ORGANISATIONAL DESIGN

Role clarifications, redefined reporting lines and capacity assessments are natural outcomes from organisational analysis. I have honed my skills around understanding how a company structure plays a pivotal role in effective performance and am comfortable with defining and implementing structural solutions for organisations.

PROJECT & PROGRAMME MANAGEMENT

My methodical approach to projects makes for effective management of multiple streams of work and stakeholders. I also have a comfortable hold on highly political pieces of work where not all stakeholders are in agreement.

FINANCIAL MODELLING

My analytical side goes into overdrive when it comes to Excel. I have extensive knowledge and experience in designing and developing Excel models and dashboards to suit clients' needs, including financial costing and forecast models, academic planning models and research output models.

STRATEGY DEVELOPMENT

My ability to ask the right questions and think broadly and creatively about my clients' issues and ideas has made for an adept ability for strategic planning.

FACILITATION

My ability to listen, ask the right questions and develop personalised solutions makes for natural facilitation which I use as a tool to workshop ideas, map business processes, mitigate risks and work through organisational issues.

IMPLEMENTATION

Helping clients does not end with the handing over of solutions or plans for change. I work closely with organisations to guide them through implementation journeys.

CHANGE MANAGEMENT

With any change comes the need for stakeholder buy-in. Through well-defined communication plans, staff facilitation and consultation processes, I help organisations overcome difficult change journeys